King Street East Hamilton, Ontario

Presented by:

## Addy Saeed Cityscape Real Estate Ltd., Brokerage

144 Simcoe Street Toronto, Ontario M5H3E5

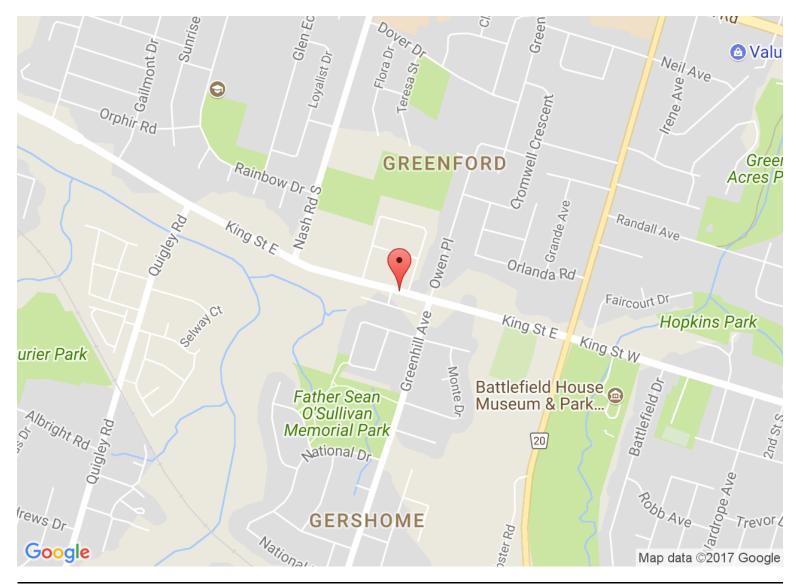
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Purchase Info		
Total Number of Units		12
Purchase Price		\$1,800,000
Initial Cash Invested		\$398,475
Income Analysis	Monthly	Annual
Net Operating Income	\$9,061	\$108,728
Cash Flow	\$1,871	\$22,454
Financial Metrics		
Cap Rate (Purchase Price)		6.0%
Cash on Cash Return (Year 1)		5.6%
Internal Rate of Return (Year 10)		17.2%
Sale Price (Year 10) \$2,419,049		\$2,419,049



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King Street East

Hamilton, Ontario

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Purchase Info	
Purchase Price	\$1,800,000
- First Mortgage	-\$1,440,000
- Second Mortgage	-\$0
= Downpayment	\$360,000
+ Buying Costs	\$38,475
+ Initial Improvements	\$0
= Initial Cash Invested	\$398,475
Total Number of Units	12
Cost per Unit	\$150,000
Average Monthly Rent per Unit	\$1,082

Income	Monthly	Annual
Gross Rent	\$12,990	\$155,880
Vacancy Loss	-\$520	-\$6,235
Operating Income	\$12,470	\$149,645

Expenses (% of Income)	Monthly	Annual
Taxes (14%)	-\$1,764	-\$21,168
Insurance (2%)	-\$196	-\$2,349
Hydro (1%)	-\$150	-\$1,800
Heat/Gas (5%)	-\$640	-\$7,680
Water/Waste (1%)	-\$160	-\$1,920
Cleaning & Maintenance (4%)	-\$500	-\$6,000
Operating Expenses (27%)	-\$3,410	-\$40,917
Net Performance	Monthly	Annual

Net Performance	Monthly	Annual
Net Operating Income	\$9,061	\$108,728
- Mortgage Payments	-\$7,189	-\$86,274
- Year 1 Improvements	-\$0	-\$0
= Cash Flow	\$1,871	\$22,454

Mortgages	First	Second
Loan-To-Cost Ratio	80%	0%
Loan-To-Value Ratio	80%	0%
Loan Amount	\$1,440,000	\$0
Loan Type	Amortizing	
Term	25 Years	
Interest Rate	3.5%	
Payment	\$7,189.49	\$0.00

Financial Metrics (Year 1)
Annual Gross Bent Multinlier

Annual Gross Rent Multiplier	11.5
Operating Expense Ratio	27.3%
Debt Coverage Ratio	1.26
Cap Rate (Purchase Price)	6.0%
Cash on Cash Return	5.6%

Assumptions	
Appreciation Rate	3.0%
Vacancy Rate	4.0%
Income Inflation Rate	2.0%
Expense Inflation Rate	1.0%
LTV for Refinance	70.0%
Selling Costs	\$126,000

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Income	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Gross Rent	\$155,880	\$158,998	\$162,178	\$168,730	\$186,291	\$227,088	\$276,819
Vacancy Loss	-\$6,235	-\$6,360	-\$6,487	-\$6,749	-\$7,452	-\$9,084	-\$11,073
Operating Income	\$149,645	\$152,638	\$155,690	\$161,980	\$178,839	\$218,004	\$265,746
Expenses	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Taxes	-\$21,168	-\$21,380	-\$21,593	-\$22,028	-\$23,151	-\$25,573	-\$28,249
Insurance	-\$2,349	-\$2,372	-\$2,396	-\$2,444	-\$2,569	-\$2,838	-\$3,135
Hydro	-\$1,800	-\$1,818	-\$1,836	-\$1,873	-\$1,969	-\$2,175	-\$2,402
Heat/Gas	-\$7,680	-\$7,757	-\$7,834	-\$7,992	-\$8,400	-\$9,278	-\$10,249
Water/Waste	-\$1,920	-\$1,939	-\$1,959	-\$1,998	-\$2,100	-\$2,320	-\$2,562
Cleaning & Maintenance	-\$6,000	-\$6,060	-\$6,121	-\$6,244	-\$6,562	-\$7,249	-\$8,007
Operating Expenses	-\$40,917	-\$41,326	-\$41,739	-\$42,578	-\$44,750	-\$49,432	-\$54,604
Income Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Net Operating Income	\$108,728	\$111,312	\$113,951	\$119,402	\$134,089	\$168,572	\$211,142
- Mortgage Payments	-\$86,274	-\$86,274	-\$86,274	-\$86,274	-\$86,274	-\$86,274	-\$0
- Improvements	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
= Cash Flow	\$22,454	\$25,038	\$27,677	\$33,128	\$47,815	\$82,298	\$211,142
Cap Rate (Purchase Price)	6.0%	6.2%	6.3%	6.6%	7.4%	9.4%	11.7%
Cap Rate (Market Value)	5.9%	5.8%	5.8%	5.7%	5.5%	5.2%	4.8%
Cash on Cash Return	5.6%	6.3%	6.9%	8.3%	12.0%	20.7%	53.0%
Return on Equity	5.0%	4.6%	4.3%	3.9%	3.4%	2.9%	4.8%
Loan Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Market Value	\$1,854,000	\$1,909,620	\$1,966,909	\$2,086,693	\$2,419,049	\$3,251,000	\$4,369,072
- Loan Balance	-\$1,403,180	-\$1,365,060	-\$1,325,593	-\$1,242,432	-\$1,007,436	-\$395,453	-\$0
= Equity	\$450,820	\$544,560	\$641,315	\$844,261	\$1,411,614	\$2,855,547	\$4,369,072
Loan-to-Value Ratio	75.7%	71.5%	67.4%	59.5%	41.6%	12.2%	0.0%
Potential Cash-Out Refi	-\$105,380	-\$28,326	\$51,243	\$218,253	\$685,899	\$1,880,247	\$3,058,351
Sale Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Equity	\$450,820	\$544,560	\$641,315	\$844,261	\$1,411,614	\$2,855,547	\$4,369,072
- Selling Costs	-\$129,780	-\$133,673	-\$137,684	-\$146,069	-\$169,333	-\$227,570	-\$305,835
= Proceeds After Sale	\$321,040	\$410,887	\$503,632	\$698,193	\$1,242,280	\$2,627,977	\$4,063,237
+ Cumulative Cash Flow	\$22,454	\$47,492	\$75,169	\$138,671	\$347,749	\$1,009,548	\$2,490,666
- Initial Cash Invested	-\$398,475	-\$398,475	-\$398,475	-\$398,475	-\$398,475	-\$398,475	-\$398,475
		¢50.004	\$180,326	\$438,389	\$1,191,554	\$3,239,051	\$6,155,428
= Net Profit	-\$54,981	\$59,904	\$100,320	\$450,509	ψ1,151,554	ψ0,203,001	<i><b>40,133,420</b></i>
= Net Profit Internal Rate of Return	-\$54,981 -13.8%	\$59,904 7.4%	13.9%	430,309 17.4%	17.2%	15.0%	13.7%

## Graphs

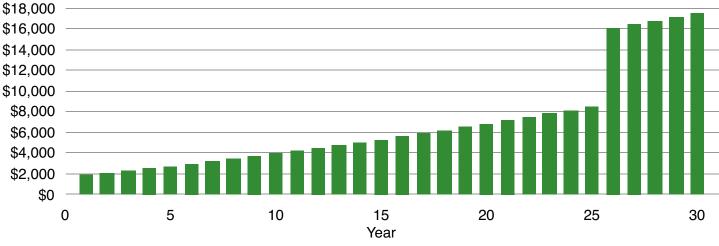
## **12 Units Hamilton**

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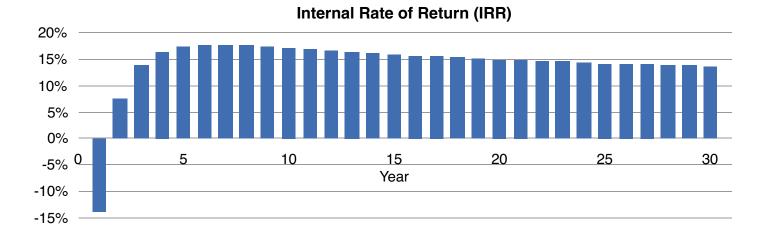
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#### \$4,500,000 \$4,000,000 \$3,500,000 \$3,000,000 \$2,500,000 \$2,000,000 \$1,500,000 \$1,000,000 \$500,000 \$0 5 0 10 15 20 25 30 Year



# Loan Balance + Equity = Market Value

	Rent Roll		
<b>12 Units Hamilton</b> King Street East Hamilton, Ontario		www.B	Addy Saeed 416-479-4488 addy@heyaddy.com uildingsForSaleToronto.com
Unit Description	Square Feet	Units of This Type	Rent (Per Unit)
1 Br Units	0	6	\$995 Per Month
2 Br Units	0	6	\$1,170 Per Month
Totals for Year 1			
Total Number of Units			12
Total Area (Sum of Units)			0 Square Feet
Total Rent (Sum of Units)		\$12,990 Per	Month, \$155,880 Per Year

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Buying Costs	
Legal	\$5,000
Land Transfer Tax	\$32,475
Inspection Report	\$1,000
Total	\$38,475